



2019 ANNUAL REPORT

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A United Way of Greater Philadelphia
and Southern New Jersey Community Partner



2019 was a particularly challenging year for us and - thanks to the efforts of our agency staff, our consumers, and their parents and/or caregivers - we met everything thrown at us with flying colors. By the end of the year, we had transitioned 99% of our previous contracted services with the New Jersey Division of Developmental Disabilities (NJDDD) to a fee for service format. We anticipate the few remaining consumers will complete this transition in early 2020.

We completed another major facility improvement project by converting our water supply from our private well to the City of Vineland water system. This conversion provides us with a significant savings related to the monthly maintenance costs of a private well while providing our building occupants with healthier water choices. Our thanks to City of Vineland Mayor Anthony Fanucci for his personal assistance in making this project happen and thanks to the members of the County of Cumberland Board of Chosen Freeholders for funding half the total cost of the new water line installation portion of the overall conversion process.

After 32 years of dedicated service to the Arc of Cumberland County, Cynthia Stark retired from her position of Director of Family Support Services in July. When one door closes, another one opens and, in that spirit, we welcome Maggie Rivera to our team as the Executive Administrative Assistant. Maggie brings many years of experience in systems development with agencies providing services to persons with disabilities, most recently for the Developmental Disabilities Health Alliance located in Newfield, NJ. Finally, Saira Torres has assumed the administrative responsibilities for all programs funded by the NJ DDD Supports Program and the NJ Department of Children and Families.



Our 2019 Walk a Thon was held at Parvin State Park on September 15, 2019. This was the 18th straight year that we have held this event and it continues to be the **only** fundraising activity that we stage during the entire year. Thanks to our honorary chairman, David Hemple from Century Savings Bank and to the over 175 walkers and many event sponsors who made this day a special one for all involved. Hats off to the Arc of Cumberland County Walk a Thon planning committee who spent many Saturday mornings at the Evanoff Center reviewing every detail of the event. A special thank you to the many Century Bank volunteers, the 22nd Masonic District for keeping everyone well fed, L.J. Zucca for the treats in the goody bags that each walker received, DJ Chris Hannah for the fabulous music, and the Parvin State Park police for helping to make this day a success. Finally, a special thank you to the Philadelphia Phillies for sending their own Philly

Fanatic to help us celebrate the day. Thanks to our many walkers and sponsors See you in 2020!

We are entering our third and final year of our United Way of Greater Philadelphia and Southern New Jersey grant that focuses on improving employment opportunities for young adults with disabilities. The United Way of Greater Philadelphia and Southern New Jersey has been a strong supporter of our agency activities for many years. Thank you United Way!

Our end of the season formal dance was held in June at the Luciano Conference Center at what is now Rowan College of South Jersey. The evening was sponsored by Dr. Stephen Rasner who provided an outstanding evening of fun, food, and entertainment for the more than 200 persons who attended this extremely popular event. The Photo Booth was a fan favorite! Thank you again, Dr. Rasner and your staff for making this night one to be remembered for a long time



We lost one of our greatest supporters and advisors when Harry Fisher passed away in September. Harry was appointed to our Board of Directors when the Arc of Cumberland County merged with the Living In Faith Everyday (L.I.F.E.) organization back in 1999. Shortly after the merger, Harry became a significant participant in a two-year capital campaign to bring the Evanoff Center expansion plan to a reality. While the completion of the newly named L.I.F.E. Annex in 2003 was certainly a large part of Harry's legacy, it was his vision and active leadership for the Arc of Cumberland County's participation in the Arc of New Jersey's newly created statewide **Step Up for the Arc** walk fundraiser that became his signature event. Harry served as the agency coordinator of this event for almost 20 years and personally directed the accumulation of over \$250,000 in revenue for our agency programs.

Harry Fisher's dedication and personal contributions to the programs and services at the Arc of Cumberland County are the gold standard for every staff member, volunteer, and supporter of our organization. He was many things to many people but for those of us that had the privilege to know and work with him, he was just a really good guy who loved his children and loved life in general. Harry is missed everyday but the products of his hard work and his positive spirit are with us always.



2019 Board of Directors

Dante Romanini	President
Kevin K. Walsh, Ph.D	Secretary
Gabriel DiTomasso	Treasurer
Leslie Gonzalez	Member at Large
John T. Asselta	Member at Large
Harry Fisher	Member at Large
Nancy Collins	Member at Large
Tom Zucca	Member at Large
Chad Davis	Member at Large

2019 Administrative Staff

Jacquelyn U. Steiner	Executive Director
Saira Torres	Director of Programmatic Operations
Cynthia Stark	Director of Family Support Services
Nicole Agosto	Director of Employment Services
Maribel Cabran	Recreation Services Coordinato

AGENCY SUPPORT STRUCTURE

The backbone of our services remains in providing supported employment services to adults with disabilities in Cumberland, Atlantic, Gloucester, and Cape May counties, providing community based supports to persons with disabilities residing primarily in Cumberland County, maintaining our extensive respite services menu which include our After School program and Saturday Drop In program, and continuing our tradition of providing community based recreation and wellness programs to our consumers and their families at little or no cost. We now refer to these latter activities as our After Hours program.

Our Supported Employment structure remains largely funded by the NJ Division of Vocational Rehabilitation Services (NJDVRS) with a small number of persons funded by the NJ DDD Supports program. Community Based Supports are also funded through the NJ DDD Supports Program and our consumer base has been growing throughout the year. Our respite services have completed their funding realignment in 2019 and are available as follows:

Respite services for persons under 21 years of age (coordinated with Perform Care)

- After School Program – This program is for students classified eligible for special education services and is held at our Evanoff Center in Vineland and operates Monday to Friday, 2:30 pm to 6:00 pm throughout the year.
- Agency Hired Respite – Respite workers are trained and experienced employees of the Arc of Cumberland County, hired to support the consumer in recreational activities of their choice occurring in their home or in a community setting.
- Self-Hired Respite – The family of the consumer identifies and directs their own respite worker and is reimbursed by the Arc of Cumberland County after submitting monthly verification forms.
- Agency Weekend Respite – This is an out of home respite program that provides a wide variety of individualized and small group recreational activities at our Evanoff Center in Vineland on Saturdays from 1:00 pm to 5:00 pm throughout the year.

Respite services for persons 21 and older (coordinated with New Jersey DDD)

- In Home Respite – Services provided by Arc of Cumberland staff at the home of the individual.
- Saturday Respite – Out of home respite provided at our Evanoff Center in Vineland on Saturdays that gives relief to the consumer's caregiver.

The Arc of Cumberland County “After Hours”

The After Hours program continues to be a favorite among our adult consumers. Most of the programs and services that The Arc of Cumberland County provides to our consumers and their family members are funded by the state of New Jersey or through federal Medicaid dollars. Our “After Hours” programs - formerly known as recreation services - are the exception. Aside from a modest (but greatly appreciated) Community Development Block Grant made available from the City of Vineland (and previously from the City of Millville) none of these activities are funded by a governmental source. We use the proceeds from our annual Walk a Thon fund raiser, available United Way funding, and our own matching dollars to keep these services intact. There is only one part-time paid Coordinator for all of the “After Hours” activities that we provide. We depend upon our many talented and tireless volunteers to help us manage the almost daily challenges associated with each of activities we offer. ***All participants in any of our After Hours activities must maintain an active individual membership status with the Arc of Cumberland County.***

There are three distinct parts to our “After Hours” programs as listed below along with the individual activities offered in each area.

1. Healthy Lifestyles

- a. Get Fit
- b. Walking Club
- c. Yoga
- d. Dance Class

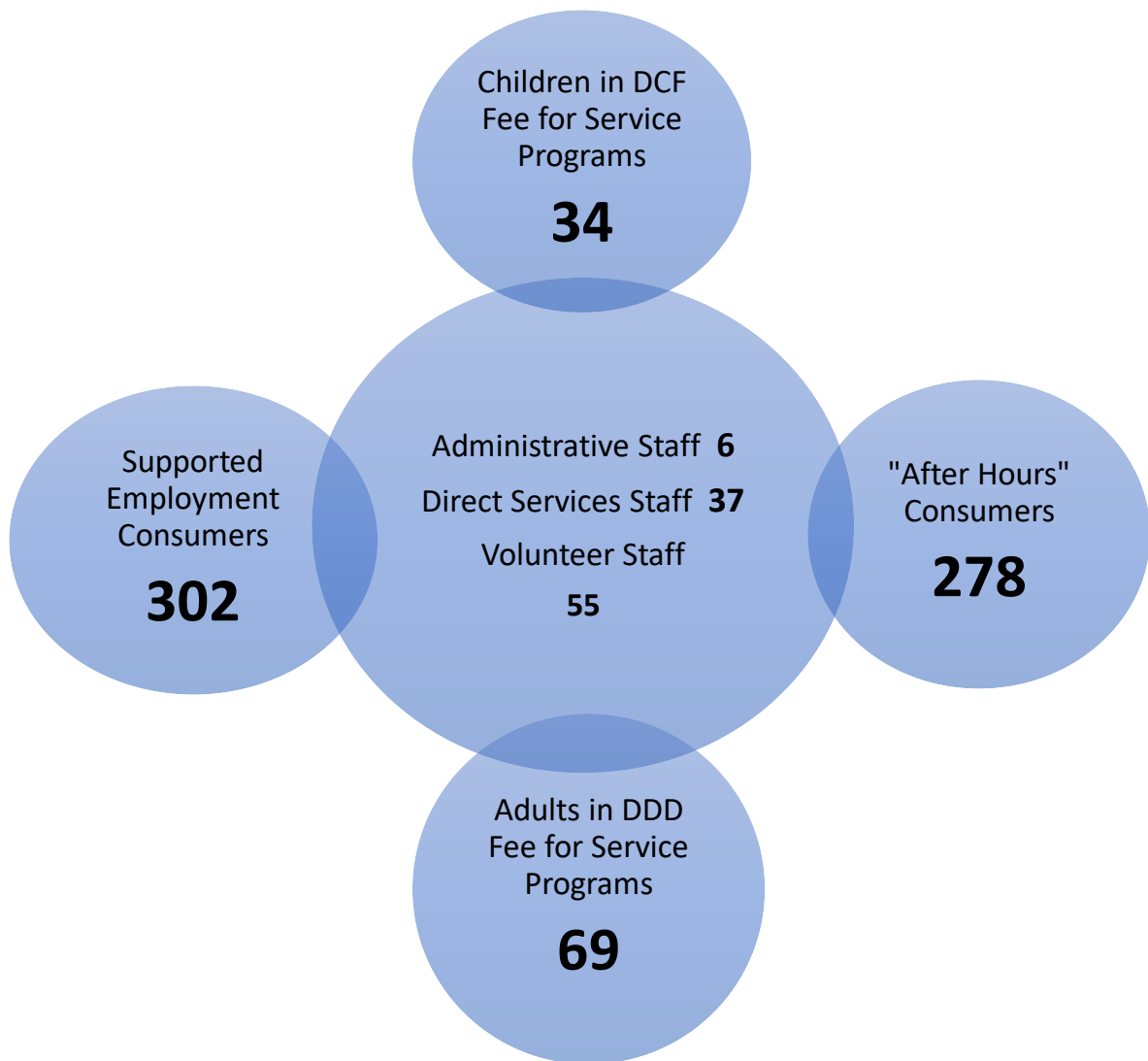
2. General Recreation Activities

- a. Monthly Dance Social (plus an end of the year formal dance)
- b. Ceramics Class
- c. Bingo Night

3. Special Olympics Teams

- a. Bocce
- b. Swimming
- c. Track & Field
- d. Bowling

Our 2019 Arc Family



OUR FINANCIAL PICTURE

2019 Operating Revenues: 1,100,618

NJ DDD Contract Revenue	103,620
Program Service Fees	882,567
United Way	30,480
Fundraising & Special Events	9,127
Cumberland County Stipend	8,225
Cumberland County Capital Support	8,805
Charitable Support	3,869
City of Vineland	2,474
Rental Income	1,200
Membership Dues	1,195
Bank Interest	415
Investment Income	48,641

2019 Operating Expenses 985,205

Personnel	773,604
Consultant & Professional	15,283
Materials & Supplies	12,499
Program Supplies	8,886
Facility Costs	96,164
Assistance to Clients	18,278
Other Costs	54,889
Payroll Expenses	5,602

A FEW MORE SCENES FROM 2019

